

Reach | Frequency | Value

2020 RATE CARD

Most Comprehensive Pharmacist Reach



PharmaDirect, Canada's no. 1 bi-weekly pharmacy newsletter, is the leading channel for reaching pharmacists. With the most comprehensive database in the industry, PharmaDirect delivers the latest information through pharmacists' preferred distribution method, i.e. email or fax, thereby providing complete

PharmaDirect Online provides additional resources (see below).

All pharmacists are validated to be licensed and actively practicing, and they are continuously segmented by their primary/secondary activity.

News items appear under recognized StatComm banners for added impact.

PharmaDirect's flexible and cost-effective pricing allows selection from single placement options to annual subscription packages with unlimited insertions, providing optimal reach and frequency.

Pharmacist Circulation



ENGLISH FRENCH

29,080 8,872 = 37,952 | TOTAL ((

July 2019

Excludes pharmacy technicians, assistants, students, researchers, and veterinary pharmacists

RETAIL

Retail

(Owner-Manager/FT/PT/Locum)

Retail with Compounding

(Chief/FT/PT)

Retail with Methadone

(Chief/FT/PT)

Relief

(Retail & Hospital)

IN-PATIENT FACILITIES

Hospital

(Chief/FT/PT/Locum)

Nursing Station

(Dept Head/FT/PT)

Nursing Home/Ext Care

(Dept Head/PT Locum)

Prison/Correctional Facility

Military Bases

SPECIALISTS/ACADEMICS

Oncology

Nephrology

Geriatrics

Pediatrics

Diabetology

Asthma Educators

Respirology Educators

Cannabis

University - FT Educator

Counseling/Drug Info

Telehealth Pharmacy

DISTRIBUTORS

Wholesale

(Dept Head/FT/PT)

Mail Order/PKG/Distribution

Retail - Chain Head Office

(Dept Head/FT/PT)

MISC

Compounding

(Chief/FT/PT)

Methadone

(Chief/FT/PT)

Hospital Buying Groups

(Purchasing Manager)

Poison Control &

Drug Info Centers

(Medical Info Officer)

Pharmacy Associations

National/Provincial

(Director)

Provincial Drug Benefit

Formularies

(Director)

Health Insurance Companies (Pharmacy Benefit MGR)

PharmaDirect Online

ipharmadirect.com provides additional resources for pharmacists

- Hundreds of visits each week to review current and past editions
- Search function for topics of interest
- Classifieds
- Links to other pharmacy resources





Masthead Options

NEWS & RESOURCE MESSAGES









Clinical News ALERT® **Données Cliniques IMPORTANTES**







with one of the following taglines: (Eng & Fr)

DOSAGE UPDATE

(MODIFICATION DE LA POSOLOGIE)

LINE EXTENSION

(ÉLARGISSEMENT DE LA GAMME)

PACKAGE CHANGE

(MODIFICATION DE L'EMBALLAGE)

AVAILABILITY UPDATE

(MISE À JOUR DE LA DISPONIBILITÉ)

DISCONTINUATION

(ABANDON DE PRODUIT)

PRICING UPDATE

(CHANGEMENT DE PRIX)

COPAY PROGRAM

(PROGRAMME DE COASSURANCE)

FORMULATION CHANGE

(CHANGEMENT DE FORMULATION)

PATIENT SUPPORT

(SOUTIEN AUX PATIENTS)



OTC MVL with one of the following taglines: (Eng & Fr)

DOSAGE UPDATE

(MODIFICATION DE LA POSOLOGIE)

LINE EXTENSION

(ÉLARGISSEMENT DE LA GAMME)

PACKAGE CHANGE

(MODIFICATION DE L'EMBALLAGE)

AVAILABILITY UPDATE

(MISE À JOUR DE LA DISPONIBILITÉ)

DISCONTINUATION

(ABANDON DE PRODUIT)

PRICING UPDATE

(CHANGEMENT DE PRIX)

NEW FORMULATION

(NOUVELLE FORMULATION)

FORMULATION

CHANGE

(CHANGEMENT DE FORMULATION)

COPAY PROGRAM

(PROGRAMME DE COASSURANCE)

PATIENT SUPPORT

(SOUTIEN AUX PATIENTS)

SAMPLE OFFER

(OFFRE D'ÉCHANTILLON)

CONTINUING EDUCATION MESSAGES





PRODUCT AWARENESS MESSAGES

Mastheads are not applicable to Product Awareness (Sensibilisation au produit) insertions.

Sections & Rates



| SINGLE INSERTION PROGRAMS | | | |
|--|--|--|--|
| News & Resource Messages | | | |
| INSERTION (select masthead) | Client hosted clickthrough page PTM hosted clickthrough page | \$2,250/placement \$2,450/placement | |
| Continuing Education (CE) Messages | | | |
| CE LINK INSERTION (CE masthead) | Direct link to program Client hosted clickthrough page PTM hosted clickthrough page | \$1,300/placement \$2,250/placement \$2,450/placement | |
| Product Awareness Messages | | | |
| BANNER INSERTION (no masthead) | Client hosted clickthrough page PTM hosted clickthrough page Client hosted clickthrough page PTM hosted clickthrough page | \$1,700/placement \$1,900/placement \$2,250/placement \$2,450/placement | |
| | BUNDLE PROGRAMS | | |
| BUNDLE PACKAGE A | | | |
| 12-month contract, 12 insertions (any format/issue) \$1,800 for each additional insertion after 12 insertions within the year* | | \$18,750 | |
| BUNDLE PACKAGE B | | | |
| 12-month contract, 25 insertions (any format/issue) \$1,600 for each additional insertion after 25 insertions within the year* | | \$31,000 | |
| BUNDLE PACKAGE C | | | |
| 12-month contract, unlimited insertions (any format/issue) | | | |

OPTION: EMAIL BROADCAST (SOLO)

Audience and content must align with insertion

\$1,500 for each additional insertion after 4 within one issue*

\$4,750

\$45,500

TERMS/CONDITIONS

^{*} Year defined as 12 consecutive months.

^{1.} Insertions are placed on a first come, first served basis, or at the discretion of PharmaDirect. 2. Content is typeset by PharmaDirect. 3. PharmaDirect reserves the right to postpone or cancel a scheduled publication. 4. Upon request, PTM will provide a corporate usage report quarterly. 5. Single PharmaDirect placements are eligible for a \$275 discount with any StatComm branded communication program of the same news article (minimum value \$1,000 and pharmacist audience).



Reach | Frequency | Value 2020 DISTRIBUTION

| Copy Submission Date | Copy Approval Date | Publication Date |
|----------------------|--------------------|---------------------|
| January 2, 2020 | January 6, 2020 | January 8, 2020 |
| January 16, 2020 | January 20, 2020 | January 22, 2020 |
| January 30, 2020 | February 3, 2020 | February 5, 2020 |
| February 12, 2020 | February 14, 2020 | February 19, 2020 |
| February 27, 2020 | March 2, 2020 | March 4, 2020 |
| March 12, 2020 | March 16, 2020 | March 18, 2020 |
| March 26, 2020 | March 30, 2020 | April 1, 2020 |
| April 8, 2020 | April 13, 2020 | April 15, 2020 |
| April 23, 2020 | April 27, 2020 | April 29, 2020 |
| May 7, 2020 | May 11, 2020 | May 13, 2020 |
| May 21, 2020 | May 25, 2020 | May 27, 2020 |
| June 4, 2020 | June 8, 2020 | June 10, 2020 |
| June 18, 2020 | June 22, 2020 | June 24, 2020 |
| July 2, 2020 | July 6, 2020 | July 8, 2020 |
| August 27, 2020 | August 31, 2020 | September 2, 2020 |
| September 10, 2020 | September 14, 2020 | September 16, 2020 |
| September 24, 2020 | September 28, 2020 | September 30, 2020 |
| October 7, 2020 | October 9, 2020 | October 14, 2020 |
| October 22, 2020 | October 26, 2020 | October 28, 2020 |
| November 5, 2020 | November 9, 2020 | November 11, 2020 |
| November 19, 2020 | November 23, 2020 | November 25, 2020 |
| December 3, 2020 | December 7, 2020 | December 9, 2020 |
| December 30, 2020 | January 4, 2021 | January 6, 2021 |

